

ROYAL BURGER GROUP



AHV INTERNATIONAL



A PERSONAL WORD FROM OUR CEO

“

A combination of like-minded parties will lead to results that exceed expectations. AHV's ambition to double its annual turnover perfectly fits the flexibility and pragmatism of our company.

AHV ensures (inter)national growth; we ensure the perfect delivery based on the wishes of both AHV and its stakeholders, with local hubs where necessary. Good results come through cooperation and a clear focus on your strengths.

We look forward to a constructive, long-term partnership!

”

George Broeders

Managing Director

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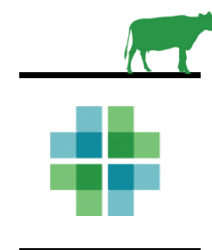
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ABOUT US

Owned office locations

The current office spaces are under long-term lease contracts:

Burger Logistic Service
Columbusstraat 12
3165 AD Rotterdam

Cornelder Holding B.V.
Westerkade 7-G
3016 CL Rotterdam

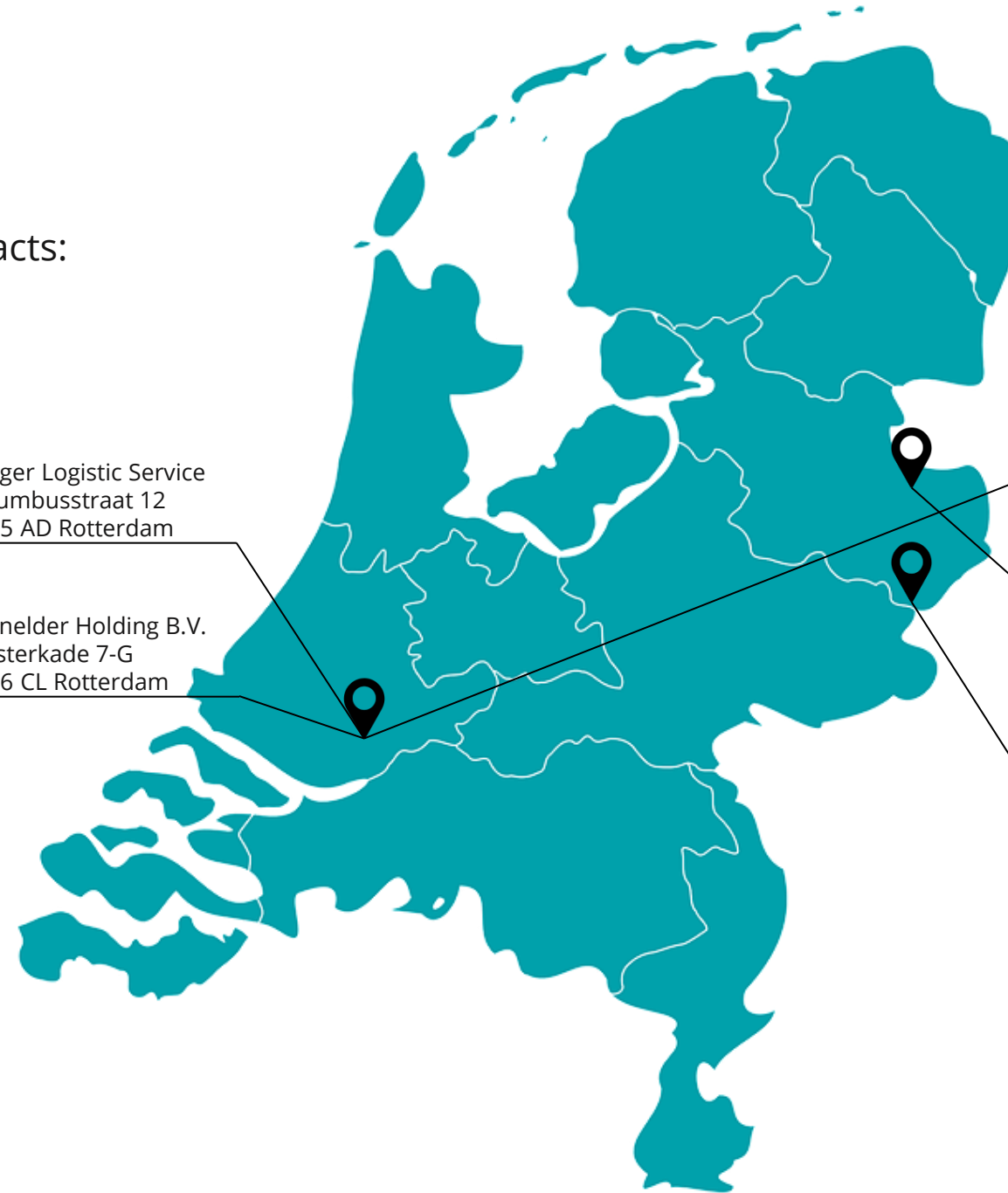
Warehouse overview per country

The following warehouses are under contract:

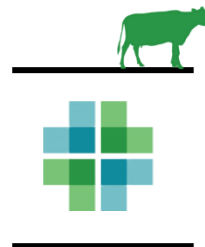
Contracted warehouse
Rotterdam-Albrandswaard
7.500 m²

Contracted warehouse
Tubbergen
5.500 m² (option to expand)

Contracted warehouse
Haaksbergen
7.000 m²



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ABOUT US

Warehouses for the future

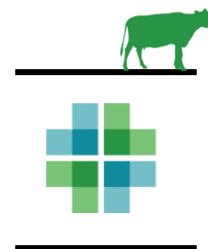
As AHV expects to increase their volumes to USA extensively, we are able to open facilities that will meet AHV's standards in f.i. :

- New York
- Houston
- Seattle

Next to these areas, we can open facilities in other areas in US/Canada, but also in Europe and other parts of the globe through our worldwide network of selected partners.



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ABOUT US

Pick&Pack locations per country

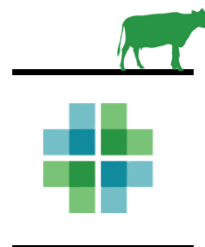
Izipack, our partner for “the last mile” in The Netherlands, runs a network of more than 20 hubs throughout The Netherlands, operated by local partners. The Cornelder Group (100% owner of Burger Logistic Services) is a shareholder of Izipack as well.

All local partners of Izipack have their own locations which are 24/7 accessible by trucks. If required, additional hub locations could be acquired. Most of these locations could be configured to store ‘forwarded’ stock.

Netherlands
Alphen (NB)
America
Amsterdam
Arnhem Binnen
Den Bosch
Dronten
Emmen
Enschede
's Gravenhage
Haarlem
Haelen
Hazerswoude
Leek
Leeuwarden
Leusden
Montfoort
Nijmegen
Ridderkerk
Roosendaal
Vlissingen
Zwaag

Belgium*
Antwerpen
Brugge
Brussel
Cuesmes
Gent
Hasselt
Jumet
Leuven
Luik
Mechelen
Rekkem

*) In Belgium, Izipack has a strategic partnership with BD. This network has nationwide coverage and hubs in the above locations.



ABOUT US

Milk run possibilities

There is no challenge in setting up milk-runs for AHV in The Netherlands and Belgium, as our current partners are already executing milk-runs on a daily basis. For the German market, Izipack expects to find partners and establish a network within one or two trimesters.

One of the German-based shareholders in Izipack happens to own the equally German "Lager Box". With 45 locations spread throughout Germany, this self-storage facilitator could provide a head start in setting up a German network.

Agent network

Izipack has a 'reseller' network and is partnering with all global carriers such as UPS, DPD, DHL and DB Schenker.

Both Burger Logistic Services and Yes Logistics have developed a worldwide network of reliable partners which are able to assist and to grow.

In addition, Burger Logistic Services has excellent relationships with all major carriers and Yes Logistics has the same with all major airlines.

Vehicle overview on number and capacity per country in Europe

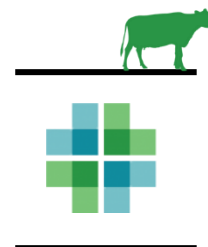
With the amount of partners we currently have, providing you with a specific number of vehicles and capacity is nearly impossible.

There is a tremendous amount of different vehicles available between our partners. The "standard" vehicle is a Large Parcel Carrier van. However, our line haul partner and various hub partners have trucks in various shapes and sizes.

If you want to see what we are capable of, we rather have you watch at the flexibility of our partner-network, our eagerness to grow and our willingness to invest in expansion.

Our current partners in both The Netherlands and Belgium have accomplished a growth of a staggering 50% in mere weeks when the volumes of our partner *Homerr* went through the roof. We have the capacity to serve you now, and the drive and capability to grow with you.

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COST OVERVIEW

INDICATIVE INSURANCE PREMIUM



Parcels

Premium is based on:

- 4.500 parcels/month = 54.000/year
- Mainly shipments within the BENELUX
- Commercial value per package: est. €200
- Total value: €10.800.000/year

€ 7.200/year

Pallets

Based on your overview in the business case:

- 95 pallets per year
- Destinations as mentioned in the overview
- Commercial value per pallet: est. €125.000
- Total value: €11.875.000/year

€ 11.875/year



COST OVERVIEW

On the following sheets, we will advise our cost in general, and we will explain our cost when handling pallets and parcels (when order picking is involved).

INBOUND

Code	Content	Cost	Per
D1000	Inbound per pallet/crate (min €15,75)	€ 3,15	Pallet

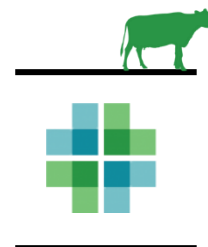
EXAMPLE - INBOUND (when 6 pallets arrive at our warehouse)

Code	Content	Cost	Per	Quantity	Total
D1000	Inbound per pallet/crate (min €15,75)	€ 3,15	Pallet	6	€ 18,90

EXAMPLE - INBOUND (when 2 pallets arrive at our warehouse)

Code	Content	Cost	Per	Quantity	Total
D1000	Inbound per pallet/crate (min €15,75)	€ 3,15	Pallet	2	€ 15,75

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COST OVERVIEW

STORAGE

Code	Content	Cost	Per
D0002	Storage EUROPALLETS – week or part of a week	€ 2,20	Pallet

EXAMPLES – STORAGE

1

Arrival date : 19-09-2023
 Amount : 3 pallets
 Delivery from WH: 27-09-2023
 Amount : 3 pallets

Invoice
 Week 38 : 3 x €2,20
 Week 39 : 3 x €2,20

2

Arrival date : 19-09-2023
 Amount : 3 pallets
 Delivery from WH: 21-09-2023
 Amount : 3 pallets

Invoice
 Week 38 : 3 x €2,20



COST OVERVIEW

OUTBOUND – pallets (warehousing)

Code	Content	Cost	Per
D2004	Picking costs (order picking & adding colli to the order pick pallet)	€ 0,90	Collo
D2000	Outbound pallet (min € 15,75) (loading the order pick pallet into truck)	€ 3,15	Pallet
D2601	Documentation outbound - CMR	€ 5,00	Piece

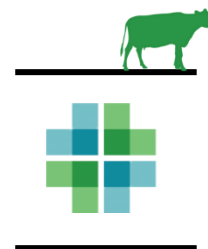
OUTBOUND – parcels (warehousing and transport NL, BE and DE)

Code	Content	Cost	Per
D2004	Picking costs (order picking & filling up the order pick carton)	€ 0,90	Collo
D2004	Order fee	€ 2,50	Order
	Carton 12 liter / 48 liter	€ 0,80 / € 1,00	Piece
D2004	Transport labels printing	€ 0,15	Label
D2004	Courier until 8 kg (NL) needs further investigation (costs and willingness for smelling products)	€ 7,00	Outer box
D2004	Courier until 8 kg (BE) needs further investigation (costs and willingness for smelling products)	€ 9,50	Outer box
D2004	Courier until 8 kg (DE) needs further investigation (costs and willingness for smelling products)	€ 10,00	Outer box

COST OVERVIEW

EXTRA

Code	Content	Cost	Per
D4002	Wrapping with shrink seal	€ 3,15	Pallet
D4021	Top seal	€ 1,00	Piece
D4012	Value added logistics	€ 45,00	Manhour
D4000	Europallet	€ 15,00	Piece



COST OVERVIEW

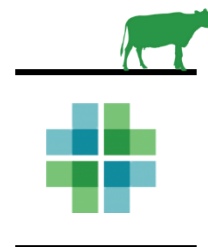
EXAMPLE - OUTBOUND PER PALLET (when 1 full pallet will be packed and loaded)

Code	Content	Cost	Per	Quantity	Total
D2000	Outbound pallet (min €15,75)	€ 3,15	Pallet	1	€ 15,75
D2601	Documentation outbound - CMR	€ 5,00	Piece	1	€ 5,00
TOTAL COST					€ 20,75

EXAMPLE - OUTBOUND PER PALLET (when 7 full pallets will be packed and loaded)

Code	Content	Cost	Per	Quantity	Total
D2000	Outbound pallet (min €15,75)	€ 3,15	Pallet	7	€ 22,05
D2601	Documentation outbound - CMR	€ 5,00	Piece	1	€ 5,00
TOTAL COST					€ 27,05

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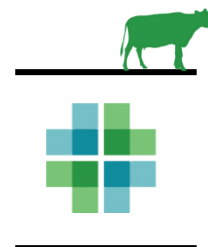
COST OVERVIEW

EXAMPLE – OUTBOUND PER PALLET 2 (incl. order picking)*

Code	Content	Cost	Per	Quantity	Total
D2000	Picking costs	€ 0,90	Collo	27	Incl. below
D2000	Outbound pallet (min €15,75)	€ 3,15	Pallet	1	€ 27,45
D2601	Documentation outbound – CMR	€ 5,00	Piece	1	€ 5,00
D4002	Wrapping with shrink seal	€ 3,15	Pallet	1	€ 3,15
D4021	Top seal	€ 1,00	Piece	1	€ 1,00
D4000	Europallet	€ 15,00	Piece	1	€ 15,00
TOTAL COST					€ 51,60

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*) Example: order pick product A – 6 cartons, product B – 9 cartons and product C – 12 cartons, all on 1 pallet.



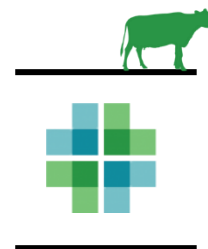
COST OVERVIEW

EXAMPLE - OUTBOUND PER PARCEL

Code	Content	Cost	Per	Quantity	Total
D2000	Picking costs	€ 0,90	Collo	3	€ 2,70
D2004	Order fee	€ 2,50	Order	1	€ 2,50
	Carton - 48 liter	€ 1,00	Piece	1	€ 1,00
D2004	Transport labels printing	€ 0,15	Label	1	€ 0,15
D2004	Courier until 8 kg (DE)	€ 10,00	Outer box	1	€ 10,00
TOTAL COST					€ 16,35

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*) Example: order pick product A - 1 carton and product B - 2 cartons, and send to Germany.



AUTOMATION

WMS in use in our organization

At Burger Warehousing we are using the advanced systems of Boltrics. This system is based on Microsoft's Dynamics 365 Business Central. It contains a WMS, TMS, Freight Forwarding, Customs Software and ERP system in one environment.






We are always running on the latest updates and the security systems are from the highest standards as of the SaaS setup (Software as a Service). This comes with the advantage that our colleagues can work from everywhere in the world, without difficulties such as cumbersome VPN connections.

With Boltrics we have an advanced customer web portal in which we can set up any type of view which is needed. Such as an overview of the invoices, stock levels, future incoming or outbound shipments and planning.

It is possible to link this with the Boltrics app platform. With this platform it is possible to carry out order entries. Another possibility is to use Boltrics' EDI platform called "DataHub" which allows us to connect Boltrics with every other system in the world which is able to set up an EDI.

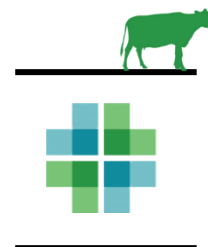
Most prominent features

Real-time and remote access to:

-  Order entry
-  Order status from order entry up to delivery to the receiver
-  Stock level
-  Upload/download/view documents / pictures
-  A paperless workflow

Remote accessibility in a customer environment

As we are a modern company that uses advanced technology, we can set up any type of view that is needed with accessibility from all around the world.



AUTOMATION

Setting KPIs

Due to the fact that Boltrics is able to fulfill all aspects of the logistic field we are working in, we are able to set up any kind of KPI.

Some examples:

1. Processing incoming goods within the agreed time
2. Delivery of outgoing goods within the agreed time
3. Turnover rate: this KPI provides insight into the number of days that a pallet is stored in the warehouse and the trend line for the coming period.
4. Stock per period: this KPI provides insight into the stock turnover (per warehouse and/or per customer) and how the number of pallets relates to the number of packages.

We can set up the KPIs as AHV desires because everything is carried out in one system. These KPIs could be made visible via a dashboard on the customer portal.

Availability remote order entry system



Access to order delivery planning



Possibilities for complete paperless working

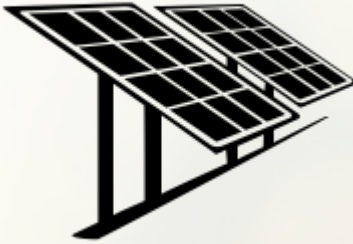
All date communication can and will be done electronically.



CARBON FOOTPRINT


What our company has in place on sustainability

At Burger Logistic Services / Burger Warehousing we have realized the following sustainability goals:




SOLAR POWER

The roof of our warehouse in Rotterdam is equipped with solar panels.



LIGHTS

The LED lighting in our warehouse is driven by movement to avoid unnecessary use.



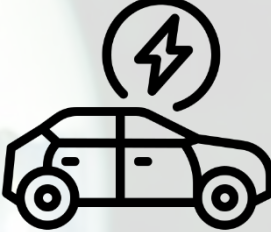
EQUIPMENT

In our warehouse we use electric equipment.



WASTE

We aim for as less waste as possible and we separate the waste we do have.



CARS

Our sales personnel drives electric vehicles.



CARBON FOOTPRINT



What our company has in place on sustainability

Mesh logistics

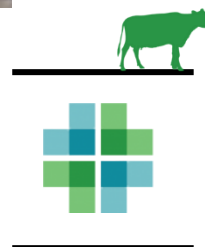
As far as durability within Izipack is concerned, the 'mesh' logistics makes it possible to optimize the mileage for each of your parcels by selecting the shortest route between two hubs. Minimize the mileage of each parcel, by reducing the distance a parcel has to travel, selecting the shortest route between two hubs.

Zero emission

Next to that, Izipack teams up with local zero emission parties such as bike couriers that are involved in city distribution partnerships. For delivery services in less populated areas, a switch to biofuels (HVO100) could be agreed upon with our local partners.

Parcel lockers

Alternatively, Izipack has access to white label parcel lockers (De Buren) and the Homerr PUDO (pick up & drop off) locations in the Netherlands and Belgium which could be used as pick-up locations for the parcels as well to support your planning/deliveries.



CARBON FOOTPRINT



FUTURE DEVELOPMENTS

Burger Logistic Services is constantly looking for expansion of her network and activities that may increase the service they can provide to their customers. We are motivated to invest and grow with our customers in all areas that can benefit both Burger Logistic Services and AHV which will enforce our partnership.

In the near future, Izipack will further specialize in odd size deliveries and customized services for the first and last mile (not offered by any other large 'standard' carrier).

Izipack strongly believes in building new smart supply chains with partners like Burger, Homerr and the local partnerships. Next to building our own network, Izipack will combine procurement power with (local) partners to provide the best attractively priced supply chain solutions all over the world!



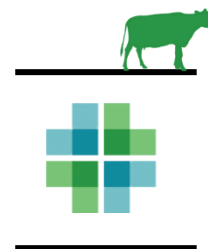
OTHER INFO

CERTIFICATIONS

- AEO
- AEO
- AEO
- AEO
- GMP+
- GDP

COMPANY	STATUS
Burger Logistic Services	Certified
Burger Customs	Certified
Burger Warehousing	In progress
Burger Marine Forwarding	In progress
Burger Warehousing	Certified
Yes Logistics (AIR)	Certified

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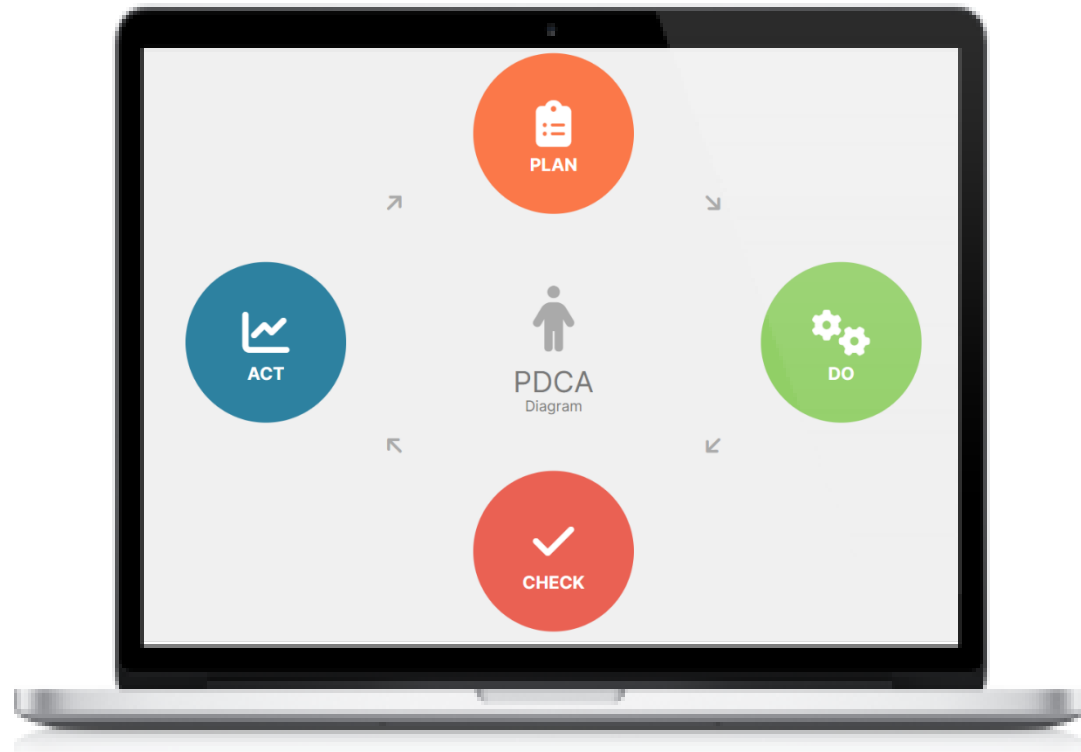
OTHER INFO

PROCEDURES

Continuous improvement programs

'Improve' is our process improvement program. Via this system we are constantly monitoring and improving our procedures.

In this system, our procedures/incidents/corrective actions are logged. This is also needed for our AEO certification.



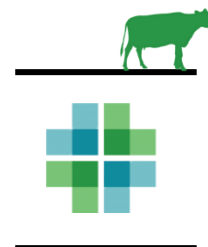
Hygiene and cleaning procedures in our warehouses

In all of our warehouses we have implemented the 5S method. This method ensures we can offer a workplace suited for visual control and lean production. The benefits of this 5S method include:

- Improved safety
- Higher equipment availability
- Lower defect rates
- Reduced costs
- Increased production agility and flexibility
- Improved employee morale
- Better asset utilization
- Enhanced enterprise image to customers, suppliers, employees, and management



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OTHER INFO

EXPERIENCES

Experience in similar projects and references


If you would like to reach out to one of our valued partners, Tenways is more than happy to tell you more about their experience with us.

Tenways
Mr. Tony Vos
Tony.vos@tenways.com
+31(0)6 15 90 27 77



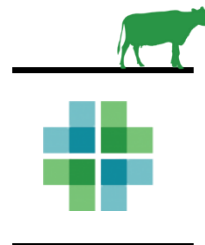
Storage/handling/ repacking and delivery

- Tenways
(B2B+B2C)
- Kartli
(per FTL)
- Ja Solar
(B2B FTL + LTL)



Last mile deliveries

- Homerr
- Easy pack
- Fedex
- Post NL
- DHL
- UPS



OTHER INFO

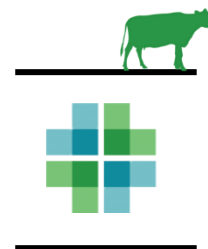
CONTRACTS

Invoicing requirements/payment instructions

We can offer AHV consolidated invoicing with a payment term of 30 days per month end as desired by AHV.

NDA

Received in good order and we are happy to sign this.





A FINAL WORD

“

As we have been a family owned company for centuries, we have our own family values and treat our partners as if they are family too. We value personal contact and want to make sure our communication lines are short. Therefore we will select a fixed coordinator for AHV to take care of all your needs and questions. We stick to our promises as we want to make our ‘family’ happy!

As we have our mother company (Cornelder Holding B.V.) to support us, we are financially independent. We have our own IT department which is able to establish all interfaces needed and can facilitate substantial growth if needed. We are flexible and capable of finding the right partners for the job.

”

We are ready to grow and invest with AHV in the near and further future. Are you ready to be a part of our family?

We care!

FINAL WORD(S)

BEST PEOPLE

INTEGRITY

PERSONAL CONTACT

PARTNERSHIP

AMBITION

INVESTMENT

GROWTH

LEADERSHIP



FUTURE

STRATEGY

SUSTAINABLE

CARE

TAILOR MADE

SUCCESS

QUALITY

SERVICE

INNOVATION

SYNERGIES

IMPROVEMENT

COOPERATION

INVOLVEMENT

NEW HUBS

ACCOUNTABILITY



OUT OF THE BOX